

Q&A

Pre-Weatherization Program RFP

1. DESEU has requested that bidders provide a "suggested set threshold." Should we interpret this as a maximum spend per household? *That's correct*
2. The list of deferral reasons in the RFP does not include any of the health and safety environmental hazards that are included in the deferral list in the WAP Program Manual (e.g., carbon monoxide, gas leaks, friable asbestos, moisture problems). Please clarify whether these health and safety items should be covered under the WAP or Pre-WAP program budget. *Health and Safety are components of Pre-WAP. Pre-WAP provides services that would otherwise defer a home from WAP, which may include health and safety items like missing floor boards, etc.*
3. Please clarify what is required as part of project measurement and verification (M&V). What, if any, data inputs will DESEU provide to support the requested calculations? *Historically, the SEU has not received energy savings from implemented measures in this program. Going forward, energy savings will be calculated either through implementation or projected savings based on deferred homes.*
4. DESEU has requested a detailed home repair budget. Is historical cost data available at the measure level? *Historically, this program has had a budget of \$750,000 to \$1,500,000. For this coming fiscal year, the board approved a budget of \$1.5 million.*
5. Are the required project staff resumes included in the proposal page limit? *No, they are not.*
6. Is Delaware Business License a requirement for responding to the RFP? *It is a requirement to be awarded the contract. The contractor must have an active Delaware business license when signing the contract.*
7. Does DESEU expect the bidder to set up a network of contractors to carry out the pre-weatherization work? *No, we do have an existing network but are open to expanding it we do have an existing network but are open to expanding the network.*
8. How much detail need to be included in the budget for contractors' to do the pre-weatherization work? *A bulk estimation will do. We don't expect the bidder to have details and guaranteed cost of the projects/installations.*
9. What would be the period of performance for this contract award? *It will be on an annual basis but maybe a 3-year contract to start.*
10. What are the number of homes projected for Pre-Weatherized work during this period of performance? *For the first year, we are looking for about 150 homes for Pre-WAP.*