

Executive Director's Report January 2024

Business Plan – Staff will review survey results, thoughts, and ideas. In total, I'm pleased with the 12 survey respondents. The next step will be to incorporate comments into the business plan.

Loans – At the November Board meeting, I reported on the strong interest in the commercial loan program and that continues to see growth. This month, we're reporting a need for increased residential loan program funding. In the first six months of the fiscal year, we've exceeded the total residential energy efficiency loan funds of FY23! Similarly, we are within \$300,000 of the residential solar loan total for FY23.

Challenge Electric Vehicles – We are near our \$4 million budget limit for this fiscal year with 19 entities, municipalities, and emergency responders having utilized the program.

Food Bank of Delaware – I'm pleased to report we have a contract in place with the Food Bank of Delaware for Electric Vehicle Supply Equipment (EVSE), vehicles, and cross marketing of programs to help our low-income community with potential resources for assistance. Additionally, I've had the opportunity to visit their new facility twice and attended their ribbon cutting on Monday.

EV Education Website – We are working to launch the electric vehicle website and hope to have the website live by the end of next month.

SJR 3 – Senate Joint Resolution 3 asks the SEU to perform a value of solar study incorporating each utility. This bill passed in Senate committee last week and is working through the legislative process. We are working on questions for a Request for Information and Request for Proposals. Once an RFP is reviewed, we will have a better understanding of the cost to perform the study.

Delmarva EE Program – Last Wednesday, the Public Service Commission approved a settlement between the PSC Staff, Division of the Public Advocate, and DNREC regarding a new three-year energy efficiency program. One of the programs utilizes our Home Energy Counseling and Checkup (HEC2) program providing up to \$2,881,203 towards direct install measures with those savings provided to Delmarva Power.

EVSE Pilots – We are working with Delmarva Power and the City of Dover on two EVSE proposals. With Delmarva Power, we are working towards an approval to pilot charging stations on their existing utility poles. This has been of interest for several months and is moving forward with engineering. With the City of Dover, they have a need for public charging stations so we've agreed to fund their charging stations with their charging cost transferred to the SEU for reimbursement of the upfront cost. This is already in the budget under Charging Station Infrastructure.

Women In Business – I'm very pleased to announce Sue Sebastian was named one of the state's top Women in Business. Sue works tirelessly for the SEU and it's wonderful to see her recognized.

Delaware 222 – I was recently named to the inaugural list for Delaware 222 as one of the most impactful leaders in our state.